

**Audited Consolidated Financial Statements
with Consolidating Information**

**THE HORIZON FOUNDATION OF HOWARD
COUNTY, INC. AND THE HOWARD COMMUNITY
HEALTH FOUNDATION, INC.**

December 31, 2018

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Independent Auditor's Report on the Consolidated Financial Statements

To the Board of Trustees
Horizon Foundation

We have audited the accompanying consolidated financial statements of The Horizon Foundation of Howard County, Inc. and The Howard Community Health Foundation, Inc. (Horizon Foundation) which comprise the consolidated statements of financial position as of December 31, 2018 and 2017, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to Horizon Foundation's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Horizon Foundation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Horizon Foundation of Howard County, Inc. and The Howard Community Health Foundation, Inc. as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

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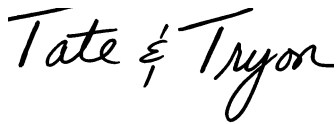
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Adoption of Accounting Standards Update 2016-14

As described in Note A to the consolidated financial statements, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2016-14, *Not-for-Profit Entities* (Topic 958): *Presentation of Financial Statements of Not-for-Profit Entities* (ASU 2016-14). As required by the FASB, Horizon Foundation adopted the provisions of ASU 2016-14 during the year ended December 31, 2018. In addition to changes in terminology used to describe categories of net assets throughout the consolidated financial statements, new disclosures were added regarding liquidity and functional expense. There was no change in Horizon Foundation's previously reported change in net assets as a result of the adoption of the ASU. Our opinion has not been modified with respect to this matter.

Other Matter

As described in Note C, the consolidated financial statements include alternative investments, which have been reported at net asset value totaling \$18,943,267 (23% of total assets) and \$20,302,670 (22% of total assets) as of December 31, 2018 and 2017, respectively. The alternative investments have been reported at net asset value as a practical expedient and the net asset values were provided by the fund managers. Our opinion has not been modified with respect to this matter.



Washington, DC
August 20, 2019

Horizon Foundation

Consolidated Statements of Financial Position

| December 31, | 2018 | 2017 |
|--|----------------------|----------------------|
| Assets | | |
| Cash and cash equivalents | \$ 936,070 | \$ 831,689 |
| Investments | 82,547,440 | 92,590,414 |
| Interest and dividends receivable | 68,988 | 137,114 |
| Promises to give | 249,998 | 75,100 |
| Prepaid expenses and other assets | 44,768 | 32,694 |
| Property and equipment | 296,353 | 313,617 |
| Total assets | \$ 84,143,617 | \$ 93,980,628 |
| Liabilities and Net Assets | | |
| Liabilities | | |
| Accounts payable and accrued expenses | \$ 495,606 | \$ 430,131 |
| Grants payable | 2,690,587 | 2,689,457 |
| Deferred rent and lease incentive | 300,993 | 318,286 |
| Total liabilities | 3,487,186 | 3,437,874 |
| Net assets | | |
| Without donor restrictions | | |
| Undesignated | 80,127,798 | 90,264,758 |
| Designated | 440,287 | 195,240 |
| Total net assets without donor restrictions | 80,568,085 | 90,459,998 |
| With donor restrictions | 88,346 | 82,756 |
| Total net assets | 80,656,431 | 90,542,754 |
| Total liabilities and net assets | \$ 84,143,617 | \$ 93,980,628 |

See notes to the consolidated financial statements.

Horizon Foundation

Consolidated Statements of Activities

| <i>Year Ended December 31,</i> | 2018 | 2017 |
|---|----------------------|---------------|
| Activities without donor restrictions | | |
| Revenue and support | | |
| Contributions and other income | \$ 220,116 | \$ 53,356 |
| Net investment return | (5,526,945) | 11,811,646 |
| | (5,306,829) | 11,865,002 |
| Net assets released from donor restrictions | 254,408 | 213,744 |
| Total revenue and support | (5,052,421) | 12,078,746 |
| Expense | | |
| Program services | | |
| Community building | 2,467,380 | 2,319,312 |
| Grantmaking | 1,768,546 | 1,142,442 |
| Total program services | 4,235,926 | 3,461,754 |
| Supporting services | | |
| General and administrative | 599,029 | 653,322 |
| Fundraising and development | 4,537 | 4,377 |
| Total supporting services | 603,566 | 657,699 |
| Total expense | 4,839,492 | 4,119,453 |
| Change in net assets without donor restrictions | (9,891,913) | 7,959,293 |
| Activities with donor restrictions | | |
| Contributions | 259,998 | 295,000 |
| Net assets released from donor restrictions | (254,408) | (213,744) |
| Change in net assets with donor restrictions | 5,590 | 81,256 |
| Change in net assets | (9,886,323) | 8,040,549 |
| Net assets, beginning of year | 90,542,754 | 82,502,205 |
| Net assets, end of year | \$ 80,656,431 | \$ 90,542,754 |

See notes to the consolidated financial statements.

Horizon Foundation

Consolidated Statements of Cash Flows

| <i>Year Ended December 31,</i> | 2018 | 2017 |
|--|-------------------|-------------------|
| Cash flows from operating activities | | |
| Change in net assets | \$ (9,886,323) | \$ 8,040,549 |
| Adjustments to reconcile change in net assets to net cash used in operating activities: | | |
| Net loss (gain) on investments | 6,753,066 | (10,586,137) |
| Depreciation and amortization | 41,441 | 43,296 |
| Grants authorized, net | 1,620,971 | 826,311 |
| Amortization of deferred rent and lease incentive | (17,293) | (5,804) |
| Changes in assets and liabilities: | | |
| Promises to give | (174,898) | (49,661) |
| Prepaid expenses and other assets | (12,074) | 13,147 |
| Accounts payable and accrued expenses | 65,475 | 112,467 |
| Grants disbursed | (1,619,841) | (923,980) |
| Total adjustments | 6,656,847 | (10,570,361) |
| Net cash used in operating activities | (3,229,476) | (2,529,812) |
| Cash flows from investing activities | | |
| Proceeds from sales, maturities, or redemptions of investments | 31,025,082 | 19,470,774 |
| Purchases of investments | (27,735,174) | (16,702,311) |
| Change in interest and dividends receivable | 68,126 | (89,098) |
| Purchases of property and equipment | (24,177) | (3,085) |
| Net cash provided by investing activities | 3,333,857 | 2,676,280 |
| Increase in cash and cash equivalents | 104,381 | 146,468 |
| Cash and cash equivalents, beginning of year | 831,689 | 685,221 |
| Cash and cash equivalents, end of year | \$ 936,070 | \$ 831,689 |
| <i>Supplemental disclosures:</i> | | |
| Cash paid during the year for income taxes | \$ - | \$ 800 |

See notes to the consolidated financial statements.

Notes to the Consolidated Financial Statements

A. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization: The Horizon Foundation of Howard County, Inc. (Horizon) is a non-profit organization formed in 1998 under the laws of the State of Maryland. Horizon is dedicated to improving the health and wellness of people living or working in Howard County, Maryland. Horizon invests in strategic grants and initiatives that achieve the greatest impact, builds partnerships, and advocates for public policy changes.

The Howard Community Health Foundation, Inc. (HCHF) is a not-for-profit organization, formed in 1998 under the laws of the State of Maryland. HCHF supports, promotes, and enhances community health, wellness, and other related activities in Howard County, Maryland.

Income taxes: Horizon and HCHF are exempt from the payment of income taxes on their exempt activities under Section 501(c)(3) of the Internal Revenue Code. Horizon has been classified by the Internal Revenue Service as other than a private foundation within the meaning of Internal Revenue Code Section 509(a)(3). HCHF has been classified by the Internal Revenue Service as other than a private foundation within the meaning of Internal Revenue Code Section 509(a)(1). For income tax purposes, Horizon is considered a supporting organization of HCHF.

Horizon and HCHF are subject to income tax on their unrelated business activities. However, only Horizon has unrelated business income which consists of investment earnings from alternative investments.

Principles of consolidation: The consolidated financial statements include accounts of Horizon and HCHF, which are collectively referred to as Horizon Foundation. Significant intra-entity accounts and transactions, if any, have been eliminated in consolidation.

Basis of accounting: The accompanying consolidated financial statements have been prepared on the accrual basis of accounting. Revenue, other than contributions, is recognized when earned. Expense, other than grants, is recognized when the obligation is incurred.

Use of estimates: The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from estimates.

Cash and cash equivalents: For consolidated financial statement purposes, Horizon Foundation considers the following to be cash and cash equivalents: 1) demand deposits related to checking accounts and 2) short-term highly liquid investments having original maturities of 90 days or less, which are designated for use in operations. Cash and money market funds held for investment purposes are not included in cash and cash equivalents.

Promises to give: Promises to give consist of unconditional contributions which are expected to be received in less than one year and which management believes are fully collectible. Therefore, promises to give are recorded at net realizable value, without either an allowance for doubtful promises or a discount to present value. Management periodically reviews the status of all promises to give for collectability. Each promise to give is assessed based on management's knowledge of the donor, the relationship with the donor, and the age of the promise to give. As a result of these reviews, amounts for which collection is deemed doubtful are directly written off. Management believes that the use of the direct write-off method approximates the results that would be presented if an allowance for doubtful promises to give had been recorded.

Notes to the Consolidated Financial Statements

A. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Contributions: Contributions are recognized in the statement of activities when donors make legally binding unconditional promises to give or when gifts of cash or other assets are received. Contributions are classified as support with donor restrictions or without donor restrictions depending upon the existence and/or nature of any donor restrictions. Contributions that are restricted by the donor, or that have an implied time restriction, are reported as increases in net assets with donor restrictions. Within net assets with donor restrictions, amounts are reclassified to net assets without donor restrictions upon satisfaction of the donor's purpose restriction or when time restrictions expire. All contributions that are restricted by donor, for which conditions are met within the same fiscal year, are classified as activities without donor restrictions.

Change in accounting policy: Horizon Foundation adopted FASB Accounting Standards Update (ASU) No. 2016-14, *Not-for-Profit Entities: Presentation of Financial Statements of Not-for-Profit Entities*, during the year ended December 31, 2018. ASU 2016-14 refreshes current accounting standards by simplifying the presentation of net assets on the face of the financial statements and enhancing disclosures related to liquidity and functional expense.

Subsequent events: Subsequent events have been evaluated through August 20, 2019, which is the date the consolidated financial statements were available to be issued.

B. CONCENTRATIONS

Credit risk: Horizon Foundation maintains cash and cash equivalents with commercial banks and money market funds with financial institutions. At times, certain balances held within these accounts may not be fully guaranteed or insured by the U.S. federal government. The uninsured portions of these accounts are backed solely by the assets of the underlying institutions. Therefore, the failure of an underlying institution could result in financial loss to Horizon Foundation. However, Horizon Foundation has not experienced any losses in these accounts and believes it is not exposed to a significant level of credit risk.

Market risk: Horizon Foundation invests funds in a professionally managed portfolio consisting of various types of mutual funds and alternative investments. Investments are exposed to market and credit risks and may be subject to significant fluctuations in value. As a result, the investment balances reported in the accompanying consolidated financial statements may not be reflective of the portfolio's value in subsequent periods. In particular, the alternative investments are reported at net asset value as a practical expedient. Net asset values have been reported by the alternative investment fund managers. Management monitors the net asset values reported by the alternative investment fund managers and believes the net asset values to be reasonable. By policy, these investments are kept within limits intended to prevent risks caused by concentration.

Notes to the Consolidated Financial Statements

C. INVESTMENTS

In accordance with accounting principles generally accepted in the United States of America (U.S. GAAP), Horizon Foundation uses the following prioritized input levels to measure fair value. The input levels used for valuing investments are not necessarily an indication of risk.

Level 1 – Observable inputs that reflect quoted prices for identical assets or liabilities in active markets, such as stock quotes;

Level 2 – Includes inputs other than Level 1 inputs that are directly or indirectly observable in the marketplace, such as yield curves or other market data;

Level 3 – Unobservable inputs which reflect the reporting entity's assessment of the assumptions that market participants would use in pricing the asset or liability including assumptions about risk, such as bid/ask spreads, and liquidity discounts.

Investments valued using Level 1 inputs include mutual funds, which were valued based on quoted prices for identical assets in active markets.

Investments recorded at cost include a money market fund. Investments at cost are not required to be classified in one of the levels prescribed by the fair value hierarchy.

Investments consisted of the following at December 31,:

| | 2018 | 2017 |
|--------------------------------------|----------------------|----------------------|
| Investments, at fair value (Level 1) | | |
| Mutual funds | | |
| Bond funds | \$ 27,705,602 | \$ 23,581,670 |
| Blended funds | 20,002,650 | 28,730,486 |
| Foreign funds | 10,856,124 | 11,889,380 |
| Emerging markets funds | 2,851,011 | 4,270,641 |
| Growth funds | 2,115,805 | 3,795,065 |
| | <u>63,531,192</u> | <u>72,267,242</u> |
| Investments, at net asset value | | |
| Alternative investments | 18,943,267 | 20,302,670 |
| Investments, at cost | | |
| Money market fund | 72,981 | 20,502 |
| | <u>\$ 82,547,440</u> | <u>\$ 92,590,414</u> |

Net investment return consisted of the following for the years ended December 31,:

| | 2018 | 2017 |
|--------------------------------|-----------------------|----------------------|
| Realized gains | \$ 4,910,065 | \$ 3,012,198 |
| Unrealized (loss) gain | <u>(11,663,131)</u> | <u>7,573,939</u> |
| Net (loss) gain on investments | (6,753,066) | 10,586,137 |
| Interest and dividends | 1,700,165 | 1,663,988 |
| Investment fees | <u>(474,044)</u> | <u>(438,479)</u> |
| | <u>\$ (5,526,945)</u> | <u>\$ 11,811,646</u> |

Notes to the Consolidated Financial Statements

C. INVESTMENTS - CONTINUED

Alternative investments have been reported at net asset value as a practical expedient and the asset allocation of alternative investments consisted of the following at December 31,:

| 2018 | Total | Percentage |
|----------------------|----------------------|-------------------|
| Private equity funds | \$ 6,576,558 | 35% |
| Hedge funds | 12,366,709 | 65% |
| | \$ 18,943,267 | 100% |

| 2017 | Total | Percentage |
|----------------------|----------------------|-------------------|
| Private equity funds | \$ 7,087,788 | 35% |
| Hedge funds | 13,214,882 | 65% |
| | \$ 20,302,670 | 100% |

The following chart and the corresponding fund descriptions on the subsequent pages of Note C provide summarized information regarding the redemption frequency and notice period along with information regarding unfunded commitments for each alternative investment at December 31, 2018. For the full description relating to each fund, please refer to the fund prospectus which is available from the fund managers.

| | Redemption Frequency and Notice | Net Asset Value | Unfunded Commitments |
|---|--|----------------------------|---------------------------------|
| Private equity funds | | | |
| SEI Core Property Fund LP | a | \$ 4,292,482 | \$ - |
| Glouston Private Equity Opportunities III | b | 226,664 | 283,500 |
| ValStone Opportunity Fund IV | c | 47,119 | - |
| Glouston Private Equity Holdings IV | d | 318,287 | 100,000 |
| Penn Square Global Real Estate Fund II | e | 224,768 | 585,000 |
| Landmark Real Assets Fund | f | 514,315 | 228,710 |
| Tuckerbrook SB Global Distressed Fund I | g | 194,773 | 219,423 |
| SEI GPA IV Private Equity | h | 758,150 | 3,790,034 |
| Subtotal private equity funds | | 6,576,558 | 5,206,667 |
| Hedge funds | | | |
| SEI Special Situations Fund | i | 3,534,378 | |
| SEI Structured Credit Fund | j | 5,314,079 | |
| SEI Energy Debt LP | k | 3,440,337 | |
| Collins Capital Low Volatility Performance II | l | 77,915 | |
| Subtotal hedge funds | | 12,366,709 | - |
| | | \$ 18,943,267 | \$ 5,206,667 |

Notes to the Consolidated Financial Statements

C. INVESTMENTS - CONTINUED

- (a) SEI Core Property Fund LP seeks both current income and long-term capital appreciation and was organized to invest directly and indirectly in a diversified pool of private investment vehicles that invest in commercial real estate properties. A notice period of 65 days is required to redeem shares quarterly with no lock-up period. When a limited partner redeems its investment in the partnership, up to ten percent of the value of such investment may be held in escrow until the completion of the Partnership's annual audit.
- (b) Glouston Private Equity Opportunities III seeks to achieve long-term capital appreciation through the purchase of existing limited partnership interests in independently managed private equity funds from third parties seeking liquidity prior to the contractual termination of such portfolio funds. Investors in the portfolio funds have no redemption options. A secondary market does exist whereby investors may sell their limited partnership interest to other investors or third parties with general partners and/or limited partner approval.
- (c) ValStone Opportunity Fund IV's investment objective is to invest primarily in distressed debt obligations and other assets, including operating companies and real estate. Furthermore, the fund purchases loan pools through other special-purpose entities, typically in the ownership interest in the loan pools. Investors in the portfolio funds have no redemption options. A secondary market does exist whereby investors may sell their limited partnership interest to other investors or third parties with general partners and/or limited partner approval. On March 1, 2018, the Fund commenced dissolution. During dissolution the liquidation or distribution of the assets of the partnership will occur.
- (d) Glouston Private Equity Holdings IV seeks to achieve long-term capital appreciation through the purchase of private investment vehicles that invest in private equity securities, convertible notes and/or notes with warrants issued by small to medium-sized issuers and secondarily through the purchase, holding and disposition of private equity and near-equity investments consisting of investment made directly by the partnership in equity securities, convertible notes, and/or notes with warrants issued by small to medium-sized issuers. Investors in the portfolio funds have no redemption options. A secondary market does exist whereby investors may sell their limited partnership interest to other investors or third parties with general partners and/or limited partner approval.
- (e) Penn Square Global Real Estate Fund II, a limited partnership, was formed to identify, acquire, hold, manage, and dispose of investments in real estate private equity funds for income and capital appreciation. The partnership is an opportunistic commingled fund vehicle designed to invest in non-core real estate opportunities. The fund consists of a broadly diversified portfolio of investment opportunities that are typically only accessible by institutional investors with large commitment sizes. Limited partners are not permitted to withdraw or resign from the partnership without the written consent of Penn Square II, LLC (the general partner), which consent may be granted or withheld in its sole discretion, with or without cause. Furthermore, the partnership will distribute all receipts of cash from its real estate investments, after provision for reasonable reserves, as soon as practicable.
- (f) Landmark Real Assets Fund is a multi-manager program (also known as a fund-of-funds) that seeks to make investments primarily in a select group of private investment partnerships, limited liability companies, or similar entities that themselves invest in real assets as inflation hedging investments. The fund will typically make distributions promptly following the partnership's receipt of distributions from investments, subject to the capital needs of the partnership as determined by the general partner in its sole discretion. The investments of the partnership are not readily marketable. Although a secondary market exists for these investments, it is not active and individual transactions are typically not observable.

Notes to the Consolidated Financial Statements

C. INVESTMENTS - CONTINUED

- (g) Tuckerbrook SB Global Distressed Fund I is limited partnership formed to invest in private equity funds and hedge funds focusing generally on distressed debt issuers. The strategies of the fund include distressed private equity securities experiencing significant financial or operational difficulties that often lead to bankruptcies, exchange offers, workouts, financial reorganizations, and other special credit event-related situations; and distressed debt/credit hedge funds which build long, short or arbitrage positions where success is largely dependent upon a rigorous evaluation of the credit-worthiness of an issuer and/or a superior understanding of the bankruptcy process. Limited partners may not withdraw their interests in the fund. If a limited partner, for some unforeseen reason, develops a need for liquidity, the fund will cooperate, within constraints established by the fund's agreement, securities laws and the need to preserve the fund's treatment as a partnership for federal tax purposes, in the limited partner's effort to transfer its interest. On August 1, 2018, pursuant to the terms of its partnership agreement, the Fund commenced dissolution. During dissolution the affairs of the partnership will wind up and liquidation or distribution of the assets of the partnership will occur.
- (h) SEI GPA IV Private Equity Fund's objective is to achieve an attractive risk-adjusted return relative to other asset class alternatives through the identification and selection of a set of private asset managers that manage underlying funds across a broad spectrum of venture capital, buyouts, debt, real estate, and real asset/infrastructure investments. The expected duration of the fund is 5 – 7 years with a target maximum life of 10 years. Redemptions are not permitted.
- (i) SEI Special Situations Fund's objective is to seek to achieve high returns balanced against an appropriate level of volatility and directional market exposure over a full market cycle. The fund pursues its investment objective primarily by utilizing a "fund of funds" approach, which includes investments in various private funds and opportunistically investing directly in any other securities and financial instruments. With an initial two year lock-up period on initial subscriptions, the fund does not intend to make distributions with respect to shares. If redemption is possible, a notice of 95 days is required to redeem shares semi-annually with a 10% holdback on total redemptions, held in an escrow account until the completion of the fund's annual audit.
- (j) SEI Structured Credit Fund's objective is to generate high total returns. The fund pursues its investment objective by investing in a portfolio comprised of collateralized debt obligations, which includes collateralized loan obligations and other structured credit investments, as well as investing in registered investment companies. The fund is a closed-end investment company, and therefore no limited partner will have the right to require the fund to redeem its interests. However, if redemption is possible, a notice period of 65 days is required to redeem shares quarterly with a two year lock-up period on all subscriptions.
- (k) SEI Energy Debt LP's objective is to seek to achieve high returns primarily by investing directly and indirectly in below investment grade debt and equity instruments of U.S. and international energy companies. There was a three year lock-up period on initial subscriptions. Investors in the partnership were asked to re-commit to a fresh 3-year lock-up effective April 1, 2019 which will allow the partnership to take advantage of the longer-term investment opportunities in the energy market. The fund does not intend to make distributions with respect to shares. If redemption is possible, limited partners will be permitted to withdraw interests from the fund as of the last business day of June and December of each calendar year with a notice of 95 days.

Notes to the Consolidated Financial Statements

C. INVESTMENTS - CONTINUED

- (l) Collins Capital Low Volatility Performance II invests approximately 99% of its portfolio in the Collins Capital Master Fund II. The Collins Capital Master Fund II consists of separate and distinct series of limited partnership interests. The primary objective and purpose of each series is to invest and trade in limited partnership interests, interests created pursuant to investment advisory agreements and other interests offered by one or more private investment partnerships, limited liability companies, corporations or other investment vehicles or accounts managed and invested by one or more independent investment advisors or investment managers of such partnerships or other vehicles or accounts, as determined by the general partner in its sole discretion. As of October 1, 2009, Collins Capital Low Volatility Performance II funds effectively were in redemption.

D. LIQUIDITY

The Horizon Foundation invests funds in a professionally managed portfolio consisting of various types of mutual funds and alternative investments. A separate portfolio, referred to as the Spending Immunization Strategy, is invested in short term fixed income funds to provide liquidity to meet annual spending requirements for programs, grants, investment and other administrative expenses. The targeted balance is equal to one year of projected spending and is replenished by income and dividends from the main portfolio.

The following provides a summary of financial assets available for general expenditures within one year at December 31,:

| | 2018 | 2017 |
|--|-----------------------------|-----------------------------|
| Cash and cash equivalents | \$ 936,070 | \$ 831,689 |
| Investments | 82,547,440 | 92,590,414 |
| Interest and dividends receivable | 68,988 | 137,114 |
| Promises to give | <u>249,998</u> | <u>75,100</u> |
| Total financial assets | 83,802,496 | 93,634,317 |
| Less amounts not available for general expenditures: | | |
| Investments without liquidity | (14,650,785) | (16,356,917) |
| Board-designated net assets | (440,287) | (195,240) |
| Net assets with donor restrictions | <u>(88,346)</u> | <u>(82,756)</u> |
| | <u>\$ 68,623,078</u> | <u>\$ 76,999,404</u> |

Notes to the Consolidated Financial Statements

E. PROPERTY AND EQUIPMENT

Acquisitions of property and equipment greater than \$2,500 are capitalized at cost. Depreciation of furniture and equipment is calculated using the straight-line method over estimated useful lives of 5 to 10 years. Amortization of leasehold improvements is calculated using the straight-line method over the lesser of the remaining term of the office lease or the estimated useful life of the improvements.

Property and equipment consisted of the following at December 31,:

| | 2018 | 2017 |
|--|--------------------------|--------------------------|
| Leasehold improvements | \$ 344,210 | \$ 323,048 |
| Furniture and equipment | <u>107,655</u> | <u>104,640</u> |
| | 451,865 | 427,688 |
| Less accumulated depreciation and amortization | <u>(155,512)</u> | <u>(114,071)</u> |
| | <u>\$ 296,353</u> | <u>\$ 313,617</u> |

F. GRANTS

Horizon Foundation makes unconditional grants which are recognized as grant expense in the year they are authorized by the Board of Trustees. Grants accrued but not paid during the year remain in grants payable until disbursed or cancelled. Grants payable over multiple years are recorded at net present value using discount rates in effect when the grants were authorized. For multi-year grants authorized during 2018 and 2017, the discount rates were 2.75% and 1.91% respectively, which was based on the current rate on a 5-year U.S. Treasury Note.

Grants payable and grant activities consisted of the following as of and for the years ended December 31,:

| | 2018 | 2017 |
|-----------------------------------|----------------------------|----------------------------|
| Grants payable, beginning balance | \$ 2,689,457 | \$ 2,787,126 |
| Grants authorized | | |
| Grants authorized | 1,731,444 | 981,104 |
| Current year grants cancelled | - | (51,506) |
| Discount to net present value | <u>(110,473)</u> | <u>(103,287)</u> |
| Subtotal | 1,620,971 | 826,311 |
| Grants paid | <u>(1,619,841)</u> | <u>(923,980)</u> |
| Grants payable, ending balance | <u>\$ 2,690,587</u> | <u>\$ 2,689,457</u> |

Notes to the Consolidated Financial Statements

F. GRANTS - CONTINUED

Grants are expected to be disbursed in future years as follows at December 31,:

| | 2018 | 2017 |
|---|----------------------------|----------------------------|
| Amounts payable in less than one year | \$ 1,490,960 | \$ 1,257,481 |
| Amounts payable in one to five years | 1,110,100 | 1,135,263 |
| Amounts payable in more than five years | <u>200,000</u> | <u>400,000</u> |
| | 2,801,060 | 2,792,744 |
| Less discount to net present value | <u>(110,473)</u> | <u>(103,287)</u> |
| | <u>\$ 2,690,587</u> | <u>\$ 2,689,457</u> |

Grants to related parties: Trustees and employees of Horizon Foundation have disclosed potential conflicts of interest as an officer, Trustee, employee, contractor, or vendor of organizations receiving grants from Horizon Foundation. During consideration of awards to these organizations, the Trustees and employees associated with these organizations removed themselves from the discussion and approval process. Grants disbursed to these organizations totaled \$51,000 and \$17,000 during the years ended December 31, 2018 and 2017, respectively. The balance of unconditional grants payable to these organizations totaled \$30,000 and \$6,000 at December 31, 2018 and 2017, respectively.

G. NET ASSETS

Without donor restrictions: Net assets without donor restrictions include those net assets whose use is not restricted by donors, even though their use may be limited in other respects, such as by board designation.

Net assets without donor restrictions consisted of the following at December 31,:

| | 2018 | 2017 |
|------------------------------------|-----------------------------|-----------------------------|
| Undesignated | \$ 80,127,798 | \$ 90,264,758 |
| Designated | | |
| Mental health media campaign | 116,252 | - |
| Positive lifestyle evaluation | 92,280 | 37,295 |
| Sugary drink media campaign | 76,225 | - |
| SpeakEasy media campaign * | 73,530 | 137,945 |
| Mental health practice tools | 45,000 | - |
| Biennial health survey | 24,500 | - |
| Youth behavioral health consulting | 12,500 | - |
| Sugar Free Kids Maryland Coalition | <u>-</u> | <u>20,000</u> |
| Subtotal designated | <u>440,287</u> | <u>195,240</u> |
| | <u>\$ 80,568,085</u> | <u>\$ 90,459,998</u> |

* Previously referred to as the campaign for positive lifestyles.

Notes to the Consolidated Financial Statements

G. NET ASSETS - CONTINUED

Net assets with donor restrictions: Net assets with donor restrictions include those net assets whose use has been donor restricted for a particular purpose.

Net assets with donor restrictions consisted of the following at December 31,:

| | 2018 | 2017 |
|-----------------------------|------------------|------------------|
| Voices for Healthy Kids | \$ 86,846 | \$ 81,256 |
| Health and Wellness efforts | 1,500 | 1,500 |
| | <u>\$ 88,346</u> | <u>\$ 82,756</u> |

Net assets released from donor restrictions consisted of the following during the years ended December 31:

| | 2018 | 2017 |
|-------------------------|-------------------|-------------------|
| Voices for Healthy Kids | \$ 254,408 | \$ 188,744 |
| Changemaker Challenge | - | 25,000 |
| | <u>\$ 254,408</u> | <u>\$ 213,744</u> |

H. RETIREMENT PLAN

Horizon Foundation sponsors a 401(k) profit sharing plan, which is available to all eligible employees. Participants may defer a portion of their compensation to the Plan on a pre-tax basis. In addition, Horizon Foundation makes matching contributions for each participant equal to 100% of participant elective deferrals up to 3% of compensation plus 50% of the next 2% of each participant's elective deferrals. Furthermore, Horizon Foundation may make additional discretionary profit sharing contributions. Horizon Foundation's contributions to the plan totaled \$108,867 and \$101,564 for the years ended December 31, 2018 and 2017, respectively.

Notes to the Consolidated Financial Statements

I. FUNCTIONAL EXPENSE

The costs of providing various program and supporting services have been summarized on a functional basis in the consolidated statements of activities. Accordingly, certain costs have been allocated among the program and supporting services benefited. Costs related to a specific functional activity are charged directly to that activity. However, other indirect costs are allocated among the program and supporting services benefited based on management's best estimates. In particular, salaries and benefits and other shared costs such as occupancy and office expense, equipment and depreciation, and insurance costs are allocated based on employee time and effort studies.

Program services: Horizon Foundation's program services include the following activities:

Community building: Horizon Foundation collaborates with diverse partners to identify pressing, unmet health and wellness needs in the community and to create catalytic change that is tangible, measurable, and sustainable. Horizon Foundation cares passionately about the community and strives to bring innovative solutions from around the region, country and world to improve health and wellness locally. From strengthening effective policies to expanding critical services and educating the community through its annual meeting, Horizon Foundation focuses on making Howard County a more vibrant and healthy place to live, learn, work, and play.

Grantmaking: Since 1998, Horizon Foundation has invested more than \$55 million in community programs, including grants to more than 300 organizations serving the county, from after-school programs to faith-based organizations to health care providers. Horizon Foundation has also spearheaded numerous successful projects, including reducing the number of uninsured residents, expanding access to mental health services, improving school nutrition and physical activity, and dramatically reducing the consumption of sugary drinks.

Supporting services: Horizon Foundation's supporting services include the following activities:

General and administrative: Horizon Foundation's general and administrative expenses include the functions necessary for administration, such as office operations and financial responsibilities, and for strategic direction through support of the Board of Trustees.

Fundraising and development: Fundraising and development includes expenditures that encourage and secure contributions and grants to support Horizon Foundation's programs.

Notes to the Consolidated Financial Statements

I. FUNCTIONAL EXPENSE - CONTINUED

Functional expense consisted of the following for the year ended December 31, 2018, with 2017 totals:

| | Community Building | Grant Making | General and Administrative | Fundraising and Development | Total 2018 | Total 2017 |
|---------------------------------------|---------------------|---------------------|----------------------------|-----------------------------|---------------------|---------------------|
| Grants | \$ - | \$ 1,620,971 | \$ - | \$ - | \$ 1,620,971 | \$ 877,817 |
| Salaries and benefits | 1,019,840 | 124,390 | 324,633 | 3,824 | 1,472,687 | 1,413,784 |
| Professional fees / contract services | 1,040,047 | | 82,152 | | 1,122,199 | 1,197,764 |
| Occupancy | 142,593 | 17,393 | 45,371 | 534 | 205,891 | 258,232 |
| Marketing and design | 125,707 | | 75,034 | | 200,741 | 174,547 |
| Meetings and recruiting | 66,274 | | 10,736 | | 77,010 | 54,329 |
| Travel | 9,720 | | 31,721 | | 41,441 | 30,443 |
| Equipment and depreciation | 39,524 | 4,820 | 12,581 | 149 | 57,074 | 74,074 |
| Membership dues and licenses | 14,386 | | 4,065 | | 18,451 | 12,339 |
| Insurance | 7,969 | 972 | 2,537 | 30 | 11,508 | 7,262 |
| Community engagement | 1,320 | | 8,749 | | 10,069 | 17,262 |
| Contributions and donations | | | 1,450 | | 1,450 | 1,600 |
| | \$ 2,467,380 | \$ 1,768,546 | \$ 599,029 | \$ 4,537 | \$ 4,839,492 | \$ 4,119,453 |

J. COMMITMENT AND CONTINGENCY

Office lease: Horizon Foundation has an operating lease agreement that expires on December 31, 2026. The lease contains an escalation of base rentals as well as a tenant improvement allowance of \$309,960, both of which have been reported in deferred rent and lease incentive liability which will be amortized on a basis to achieve straight-line rent expense over the life of the lease. The deferred rent and lease incentive liability totaled \$300,993 and \$318,286 at December 31, 2018 and 2017, respectively. Rent expense under the new office lease totaled \$122,554 and \$122,964 for the years ended December 31, 2018 and 2017, respectively.

Future minimum cash basis lease payments, not including pass through costs related to real estate taxes or operating expenses, are as follows:

| Year Ending December 31, | Amount |
|--------------------------|---------------------|
| 2019 | \$ 144,500 |
| 2020 | 148,800 |
| 2021 | 153,300 |
| 2022 | 157,900 |
| 2023 | 162,600 |
| Thereafter | 517,700 |
| | \$ 1,284,800 |

Employment agreement: Horizon Foundation has an employment agreement with a key executive. The agreement stipulates that, in the event employment is terminated without cause, Horizon Foundation will be obligated to pay severance equal to six months of base salary and related benefits.

T A T E



TRYON

A Professional Corporation

Certified Public

Accountants

and Consultants

Independent Auditor's Report on the Consolidating Information

To the Boards of Trustees
Horizon Foundation

We have audited the accompanying consolidated financial statements of The Horizon Foundation of Howard County, Inc. and the Howard Community Health Foundation, Inc. (Horizon Foundation) as of and for the year ended December 31, 2018, and our report thereon dated August 20, 2019, contained an unmodified opinion on those consolidated financial statements. Our audit was performed for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information on the following pages is presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position and changes in net assets of the individual entities and it is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

Washington, DC
August 20, 2019

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Horizon Foundation

Consolidating Statement of Financial Position

December 31, 2018

| | Horizon | HCHF | Total |
|---|----------------------|-----------------|----------------------|
| Assets | | | |
| Cash and cash equivalents | \$ 933,769 | \$ 2,301 | \$ 936,070 |
| Investments | 82,547,440 | | 82,547,440 |
| Interest and dividends receivable | 68,988 | | 68,988 |
| Promises to give | 249,998 | | 249,998 |
| Prepaid expenses and other assets | 44,768 | | 44,768 |
| Property and equipment | 296,353 | | 296,353 |
| Total assets | \$ 84,141,316 | \$ 2,301 | \$ 84,143,617 |
| Liabilities and Net Assets | | | |
| Liabilities | | | |
| Accounts payable and accrued expenses | \$ 495,606 | \$ - | \$ 495,606 |
| Grants payable | 2,690,587 | | 2,690,587 |
| Deferred rent and lease incentive | 300,993 | | 300,993 |
| Total liabilities | 3,487,186 | - | 3,487,186 |
| Net assets | | | |
| Without donor restrictions | | | |
| Undesignated | 80,125,497 | 2,301 | 80,127,798 |
| Designated | 440,287 | | 440,287 |
| Total net assets without donor restrictions | 80,565,784 | 2,301 | 80,568,085 |
| With donor restrictions | 88,346 | | 88,346 |
| Total net assets | 80,654,130 | 2,301 | 80,656,431 |
| Total liabilities and net assets | \$ 84,141,316 | \$ 2,301 | \$ 84,143,617 |

Horizon Foundation

Consolidating Statement of Activities

Year Ended December 31, 2018

| | Horizon | HCHF | Eliminations | Total |
|---|---------------|-----------|--------------|---------------|
| Activities without donor restrictions | | | | |
| Revenue and support | | | | |
| Contributions and other income | \$ 217,816 | \$ 62,368 | \$ (60,068) | \$ 220,116 |
| Net investment return | (5,526,945) | | | (5,526,945) |
| | (5,309,129) | 62,368 | (60,068) | (5,306,829) |
| Net assets released from donor restrictions | 254,408 | | | 254,408 |
| Total revenue and support | (5,054,721) | 62,368 | (60,068) | (5,052,421) |
| Expense | | | | |
| Program services | | | | |
| Community building | 2,465,591 | 29,618 | (27,829) | 2,467,380 |
| Grantmaking | 1,768,546 | | | 1,768,546 |
| Total program services | 4,234,137 | 29,618 | (27,829) | 4,235,926 |
| Supporting services | | | | |
| General and administrative | 598,981 | 32,287 | (32,239) | 599,029 |
| Fundraising and development | 4,537 | | | 4,537 |
| Total supporting services | 603,518 | 32,287 | (32,239) | 603,566 |
| Total expense | 4,837,655 | 61,905 | (60,068) | 4,839,492 |
| Change in net assets without donor restrictions | (9,892,376) | 463 | - | (9,891,913) |
| Activities with donor restrictions | | | | |
| Contributions | 259,998 | | | 259,998 |
| Net assets released from donor restrictions | (254,408) | | | (254,408) |
| Change in net assets with donor restrictions | 5,590 | - | - | 5,590 |
| Change in net assets | (9,886,786) | 463 | - | (9,886,323) |
| Net assets, January 1, 2018 | 90,540,916 | 1,838 | | 90,542,754 |
| Net assets, December 31, 2018 | \$ 80,654,130 | \$ 2,301 | \$ - | \$ 80,656,431 |